

- |                                                                                 |                                                  |                                        |                                                 |                             |
|---------------------------------------------------------------------------------|--------------------------------------------------|----------------------------------------|-------------------------------------------------|-----------------------------|
| 1-Father of political economy                                                   | a. Malthus                                       | b. Adam Smith                          | c. Marshall                                     | d. Samuel                   |
| 2- He described economics as a science of material welfare                      | a. Marshall                                      | b. Robbins                             | c. Ricardo.                                     | d. Keynes                   |
| 3- Economic laws are                                                            | a. brief                                         | b. definite                            | c. exact                                        | d. approximate              |
| 4- Economic laws are                                                            | a. natural                                       | b. unreal                              | c. moral                                        | d. scientific               |
| 5- Economics is a science.                                                      | a. spiritual                                     | b. social                              | c. dismal                                       | d. moral                    |
| 6- Economic problems arise because of:                                          | a. greed                                         | b. scarcity                            | c. dishonesty                                   | d. laziness                 |
| 7-Which statement relates to macroeconomics                                     | a. oil prices are rising in Pakistan.            |                                        | b. profit rate is high in textile industry      |                             |
|                                                                                 | c. the firm is going into loss                   |                                        | d. Pakistan has high inflation                  |                             |
| 8-Which statement is true? (only one answer is true)                            | a. Economics is a physical and normative science |                                        | b. Economics is a social and natural science    |                             |
|                                                                                 | c. Economics is physical and positive science    |                                        | d. Economics is a social and normative science. |                             |
| 9-Ceteris paribus means                                                         | a. "other things equal"                          |                                        | b. all variables are independent                |                             |
|                                                                                 | c. the assumptions are incorrect                 |                                        | d. variables are inversely related              |                             |
| 10-In economic studies use of assumptions                                       | a. makes economic theory useless                 |                                        | b. means other things equal                     |                             |
|                                                                                 | c. is a tool of economists to simplify reality   |                                        | d. must be avoided                              |                             |
| 11-A positive statement                                                         | a. concerns 'what is as it is'                   |                                        | b. is always accurate                           |                             |
|                                                                                 | c. deals with values and opinions                | d. cannot be tested by collecting data |                                                 |                             |
| 12-Normative economics                                                          | a. deals only with facts                         |                                        | b. is useless                                   |                             |
|                                                                                 | c. involves personal judgments                   |                                        | d. is preferable to positive economics          |                             |
| 13-Fundamental economic problem of mankind                                      | a. inflation                                     | b. unemployment                        | c. scarcity                                     | d. lack of money            |
| 14-Scarcity exists                                                              | a. in only poor countries                        |                                        | b. in small countries                           |                             |
|                                                                                 | c. in all countries of the world                 |                                        | d. in societies that waste resources            |                             |
| 15-Microeconomics concentrates                                                  | a. on inflation                                  |                                        | b. international economic relations             |                             |
|                                                                                 | c. individual economic units                     |                                        | d. economic development                         |                             |
| 16-Macroeconomic deals with                                                     | a. how to buy groceries                          |                                        | b. establishment of a new firm                  |                             |
|                                                                                 | c. aggregate economic activity                   |                                        | d. industrial activity                          |                             |
| 17-Three basic economic problems are                                            | a. what, how and for whom goods and services     |                                        | c. what, which and how much goods and services  |                             |
|                                                                                 | b. why, where, and when goods and services       |                                        | d. what, which, why goods and services          |                             |
| 18-Economics is                                                                 | a. more important than mathematics               | b. natural science                     | c. social science                               | d. Is difficult to study    |
| 19-Economic laws                                                                | a. must be followed                              | b. are hated by people                 | c. are unscientific                             | d. are based on assumptions |
| 20-Adam Smith is famous for the book                                            | a. "Basic economics"                             | b. "Laws of economics"                 | c. "Economic science"                           | d. "Wealth of Nations"      |
| 21- Marshall in his definition of economics                                     | a. uses the concept of material welfare          | b. accuses Adam Smith                  | c. dislikes wealth                              | d. praises Robbins          |
| 22-“Wealth of nations”                                                          | a. is another name for United Nations            |                                        | b. indicates total wealth of rich countries     |                             |
|                                                                                 | c. contains formulas to earn wealth              |                                        | d. is name of a book                            |                             |
| 23- Marshall wrote the book                                                     | a. Introduction to economics                     |                                        | c. Classical economics                          |                             |
|                                                                                 | b. Principles of economics                       |                                        | d. Microeconomic theory                         |                             |
| 24-Economic theory means                                                        | a. economic policy                               | b. economic principles                 | c. applied economics                            | d. economic facts           |
| 25-Robbins in his definition                                                    | a. talks of scarcity of resources                |                                        | b. preaches moral values                        |                             |
|                                                                                 | c. supports Adam Smith's view                    |                                        | d. none of the above                            |                             |
| 26-Market system means                                                          | a. Socialism                                     | b. Capitalism                          | c. a place where goods are traded               | d. all of the above         |
| 27-A family of one or more persons with a common budget are called in economics | a. union                                         | b. organization                        | c. household                                    | d. house members            |
| 28-'Wealth of Nations’ was written in                                           | a. 1876                                          | b. 1976                                | c. 1776                                         | d. 1676                     |
| 29-Economic principles are also called                                          | a. economic law                                  | b. economic theory                     | c. economic model                               | d. all of the above         |
| 30-'General Theory on employment, output and inflation' was written by          | a. Malthus                                       | b. Adam Smith                          | c. Marshall                                     | d. Keynes                   |
| 31-Select the correct statement                                                 | a. Economics affects politics                    |                                        | b. Economics affects history                    |                             |
|                                                                                 | c. all of the above are true                     |                                        | d. Geography affects economics                  |                             |
| 32-Marshall thinks economics is a study of                                      | a. personal welfare                              | b. material welfare                    | c. national welfare                             | d. general welfare          |
| 33-'Everyone should study economics' is a                                       | a. positive statement                            | b. normative statement                 | c. true statement                               | d. nonsense                 |
| 34-Utility and usefulness are                                                   | a. opposite                                      | b. unrelated                           | c. different                                    | d. equal                    |
| 34(A) Rotten eggs are                                                           |                                                  |                                        |                                                 |                             |

- a. free good** b. economic good c. service d. wealth
- 35-Scarcity of goods means  
a. non availability of goods b. high price of goods  
c. high profit of the firms **d. less supply than demand**
- 36-The basic economic problem common to all societies is  
a. corruption of govt. officers **b. scarcity of resources** c. Inefficiency of workers d. selfishness of people
- 37-Human wants are  
a. one thousand b. few **c. innumerable** d. countable
- 38-Economic laws are made by  
a. parliament b. government **c. by studying human behavior** d. UNO
- 39-An economy means  
a. study of economics **b. a country's economic system** c. sources of income of a family d. domestic trade
- 40-Economic laws are made through  
a. productive method **c deductive and inductive method**  
b. Inductive method d. selective and elective method
- 41-The branch of economics that studies the economy as a whole is called  
a. comprehensive economics b. total economics **c. macroeconomics** d. aggregate economics
- 42-Economics is a science  
a. historical b. physical c. positive **d. social**
- 43-Economics is a study of  
a. management of people's behaviour. b. management of homes **c. management of resources** d. management of markets
- 44-Economic problems are faced by  
a. poor people b. uneducated c. poor nations **d. all people**
- 45-Marshall is called  
a. classical economist b. modern economist **c. neo-classical economist** d. pioneer economist
- 46-The statements which are testable on the basis of statistical facts are called  
a. normative statements **b. subjective statements** c. positive statements d. selective statements
- 47-If somebody violates economic laws, he is  
a. punished b. appreciated c. disliked **d. nobody cares**
- 48-Human wants are  
a. condemnable b. simple **c. unlimited** d. measurable
- 48(A-) Economics is  
a. Science b. Art **c. both Science and Art** d. useful skill
- 49-Rotten tomatoes are  
a. economic good b. wealth c. service **d. free good**
- 50-Human's luxuries wants are:  
a. innumerable **b. countable** c. one thousand d. a few
- 51-A consumer is in equilibrium when marginal utilities are  
**a. minimum** b. highest c. equal d. increasing
- 52-In economics, a family with common budget is called  
a. social group b. consumer union c. organization **d. household**
- 53-When marginal is negative, it must be true that  
a. the average is negative b. the average is decreasing c. the total is negative **d. the total is decreasing**
- 54-The term 'marginal' in economics means  
a. unimportant **b. additional** c. the minimum d. temporary
- 55-Utility is most closely related to the term a useful  
a. useless. b. necessary c. increasing **d. satisfaction**
- 56-Demand curve slopes downward because of the law of  
a. law of decreasing returns b. law of decreasing cost c. law of supply **d. law of diminishing marginal utility**
- 57-A consumer's spending is restricted because of  
a. marginal utility **b. budget constraint** c. demand curve d. unlimited wants
- 58- Law of substitution is another name for  
a. law of diminishing MU **b. law of Equi-MU** c. law of demand d. law of satisfaction
- 59- Law of Equi-marginal Utility is a law of  
a. production of wealth b. distribution of wealth **c. consumption of wealth** d. exchange of wealth
- 60-Utility and usefulness are  
a. equal **b. different** c. opposite d. unrelated
- 61-When MU is positive, TU  
**a. increases.** b. decreases c. remains constant d. is maximum
- 62-Diminishing marginal utility is the basis of  
a. law of supply **b. law of demand** c. laws of returns d. None of the above
- 63- When MU=0, TU is  
a. minimum **b. maximum** c. increasing d. decreasing
- 64-A statement of how one variable affects other variables is  
a. linear b. quadratic c. an assumption **d. a functional relationship**
- 65-Which is the general form of quadratic equation  
a.  $x^2-x-20 = 0$  **b.  $ax^2 + bx + c = 0$**  c.  $x^2-x-c = 0$  d. None
- 66- $3x^2 = 0$  is an equation  
a. linear **b. quadratic** c. general d. first degree
- 67-If we plot the equation  $y = 20 + 3x$ , its slope is  
a. 20 **b. 3** c. 20/3 d. Indeterminate
- 68-To show data in tables, we must first  
a. reduce data b. expand data **c. classify data** d. all of the above
- 69-When we classify data on the basis of income there will be  
**a. class intervals** b. class numbers c. groups d. sections
- 70-To measure changes in purchasing power of money, we use  
a. percentages **b. index numbers** c. averages d. variables
- 71-This is a tool in economic studies  
a. market b. price c. firm **d. functional relation**
- 72-If X and Y scales are the same, a line making 45-degree angle with X-axis has slope  
a.  $\frac{1}{4}$  **b.  $\frac{1}{2}$**  c. constant d. 1
- 73-The relationship between two variables that move in the same direction is called  
a. neutral **b. positive** c. independent d. dependent
- 74-The quality of a commodity that satisfies some human want or need is called

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|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|------------------------------------------------|------------------------------------------|------------------------------------|
| a. 'service'                                                                                                                                                                                                                                                            | b. demand                                      | c. utility                               | d. efficiency                      |
| 75-Indifference curves are convex to the origin because                                                                                                                                                                                                                 |                                                |                                          |                                    |
| a. <b>two goods are perfect substitutes</b>                                                                                                                                                                                                                             | b. two goods are imperfect substitutes         |                                          |                                    |
| c. two goods are perfect complementary goods                                                                                                                                                                                                                            | d. goods are jointly demanded                  |                                          |                                    |
| 76-MU curve                                                                                                                                                                                                                                                             |                                                |                                          |                                    |
| a. rises left to right                                                                                                                                                                                                                                                  | b. is always vertical                          | c. <b>falls left to right</b>            | d. is always horizontal            |
| 77-Equilibrium of consumer is explained by                                                                                                                                                                                                                              |                                                |                                          |                                    |
| a. negative utility                                                                                                                                                                                                                                                     | b. positive utility                            | c. <b>marginal utility</b>               | d. profit                          |
| 78-If a person consumes goods X and Y and maximizes total utility, then MU per rupee from the two goods must be                                                                                                                                                         |                                                |                                          |                                    |
| a. <b>equal</b>                                                                                                                                                                                                                                                         | b. unequal                                     | c. increasing                            | d. decreasing                      |
| 79-If a person consumes goods X and Y and maximises total utility, then MU per rupee from the two goods must be                                                                                                                                                         |                                                |                                          |                                    |
| a. minimum                                                                                                                                                                                                                                                              | b. unequal                                     | c. maximum                               | d. <b>equal</b>                    |
| 80-If a consumer moves upward along an indifference curve, his total utility                                                                                                                                                                                            |                                                |                                          |                                    |
| a. falls to zero                                                                                                                                                                                                                                                        | b. does not change                             | c. <b>increases</b>                      | d. decreases                       |
| 81-A free good                                                                                                                                                                                                                                                          |                                                |                                          |                                    |
| a. used by everybody                                                                                                                                                                                                                                                    | b. very cheap                                  | c. <b>has no opportunity cost</b>        | d. has unlimited demand            |
| 82-If price of good x falls, its consumers will experience rise in                                                                                                                                                                                                      |                                                |                                          |                                    |
| a. <b>real income</b>                                                                                                                                                                                                                                                   | b. money income                                | c. nominal income                        | d. future income                   |
| 83-Which is NOT a characteristic of indifference curves                                                                                                                                                                                                                 |                                                |                                          |                                    |
| a. downward sloping                                                                                                                                                                                                                                                     | b. <b>do not cross each other</b>              |                                          |                                    |
| c. convex to origin                                                                                                                                                                                                                                                     | d. show relative prices of goods x and y       |                                          |                                    |
| 84-The satisfaction which a consumer gets from a commodity is called                                                                                                                                                                                                    |                                                |                                          |                                    |
| a. profit                                                                                                                                                                                                                                                               | b. benefit                                     | c. <b>utility</b>                        | d. economy                         |
| 85-For chairman of WAPDA, cell phone is                                                                                                                                                                                                                                 |                                                |                                          |                                    |
| a. <b>necessity</b>                                                                                                                                                                                                                                                     | b. luxury                                      | c. comfort                               | d. nuisance                        |
| 86- All points of an indifference curves represent                                                                                                                                                                                                                      |                                                |                                          |                                    |
| a. <b>equal satisfaction</b>                                                                                                                                                                                                                                            | b. equal income                                | c. equal demand                          | d. equal expenditure               |
| 87-Px and Py are prices of good x and y. ‘Mum’ is marginal utility of money Which equation represents equilibrium of the consumer and maximisation of total utility                                                                                                     |                                                |                                          |                                    |
| a. $Mux/px = MUY/py > Mum$ .                                                                                                                                                                                                                                            | b. $Mux/px = MUY/py < Mum$                     |                                          |                                    |
| c. <b><math>Mux/px = MUY/py = Mum</math></b>                                                                                                                                                                                                                            | d. $Mux/py = MUY/px = Mum$                     |                                          |                                    |
| 88- An indifference curve is based on the assumption of                                                                                                                                                                                                                 |                                                |                                          |                                    |
| a given demand                                                                                                                                                                                                                                                          | b. given income                                | c. given tastes                          | d. <b>b and c of above</b>         |
| 89- If quantity demanded is totally unresponsive to changes in price, elasticity of demand would be                                                                                                                                                                     |                                                |                                          |                                    |
| a. <b>inelastic</b>                                                                                                                                                                                                                                                     | b. elastic                                     | c. perfectly elastic                     | d. unit elastic                    |
| 90-Other things equal, if a good has more substitutes, its price elasticity of demand is                                                                                                                                                                                |                                                |                                          |                                    |
| a. perfectly inelastic                                                                                                                                                                                                                                                  | b. small                                       | c. <b>more elastic</b>                   | d. constant                        |
| 91-Price of a product falls by 10% and its demand increases by 30% Elasticity of demand would be                                                                                                                                                                        |                                                |                                          |                                    |
| a. 10%                                                                                                                                                                                                                                                                  | b. <b>greater than 1</b>                       | c. 30%                                   | d. Equal to unity                  |
| 92- if elasticity of demand is very low it shows that the commodity is                                                                                                                                                                                                  |                                                |                                          |                                    |
| a. <b>a necessity</b>                                                                                                                                                                                                                                                   | b. a luxury                                    | c. has little importance in total budget | d. a and c above                   |
| 93-The following are causes of shift in demand EXCEPT the one                                                                                                                                                                                                           |                                                |                                          |                                    |
| a. change in income                                                                                                                                                                                                                                                     | b. <b>change in price</b>                      | c. change in fashion                     | d. change in prices of substitutes |
| 94-When demand is perfectly inelastic; an increase in price will result in                                                                                                                                                                                              |                                                |                                          |                                    |
| a decrease in total revenue                                                                                                                                                                                                                                             | b. <b>increase in total revenue</b>            |                                          |                                    |
| c. no change in total revenue                                                                                                                                                                                                                                           | d. decrease in quantity demanded               |                                          |                                    |
| 95-If demand is unitary elastic, a 25% increase in price will result in                                                                                                                                                                                                 |                                                |                                          |                                    |
| a. 25% change in total revenue                                                                                                                                                                                                                                          | b. no change in quantity demanded              |                                          |                                    |
| c. 1% decrease in quantity demanded                                                                                                                                                                                                                                     | d. <b>25% decrease in quantity demanded</b>    |                                          |                                    |
| 96-Irrespective of price, Saim LIAQAT always spend Rs.200 a week on ice cream, we conclude that                                                                                                                                                                         |                                                |                                          |                                    |
| a. elasticity of demand is 0                                                                                                                                                                                                                                            | b. elasticity of demand is 1                   |                                          |                                    |
| c. elasticity of demand is infinite                                                                                                                                                                                                                                     | d. <b>law of demand has been violated</b>      |                                          |                                    |
| 97-When cross elasticity of demand for A and B is positive number, one can conclude that                                                                                                                                                                                |                                                |                                          |                                    |
| a. the goods are cheaper                                                                                                                                                                                                                                                | b. the goods are inferior                      |                                          |                                    |
| c. <b>the goods are substitutes</b>                                                                                                                                                                                                                                     | d. the goods are complements                   |                                          |                                    |
| 98-If demand is inelastic, a change in the price                                                                                                                                                                                                                        |                                                |                                          |                                    |
| a. will change the quantity in same direction                                                                                                                                                                                                                           | b. will change total revenue in same direction |                                          |                                    |
| c. will change total revenue in the opposite direction                                                                                                                                                                                                                  | d. will not change quantity                    |                                          |                                    |
| 99-This is the assumption of law of demand                                                                                                                                                                                                                              |                                                |                                          |                                    |
| a. Price of the commodity should not change.                                                                                                                                                                                                                            | b. Quantity demanded should not change         |                                          |                                    |
| c. Prices of substitutes should not change                                                                                                                                                                                                                              | d. Demand curve must be linear                 |                                          |                                    |
| 100-Which of the following is a demand function?                                                                                                                                                                                                                        |                                                |                                          |                                    |
| a. <b><math>Q+4P=20</math></b>                                                                                                                                                                                                                                          | b. $Q=35+3P$                                   | c. $Q-2P-15=0$                           | d. $5P-Q=4$                        |
| 101-Talha has a special taste for chicken rolls of college canteen. The owner of the canteen doubles the price of chicken roll. Talha did not respond to the increase in prices and kept on demanding the same quantity of chicken roll. His demand for chicken roll is |                                                |                                          |                                    |
| a. perfectly elastic                                                                                                                                                                                                                                                    | b. <b>perfectly inelastic</b>                  | c. elastic                               | d. less elastic                    |
| 102-Price and demand are positively correlated in case of                                                                                                                                                                                                               |                                                |                                          |                                    |
| a. necessities                                                                                                                                                                                                                                                          | b. comforts                                    | c. <b>Giffen goods</b>                   | d. luxuries                        |
| 103-The elasticity of demand of durable goods is                                                                                                                                                                                                                        |                                                |                                          |                                    |
| a. less than unity                                                                                                                                                                                                                                                      | b. <b>greater than unity</b>                   | c. equal to unity                        | d. zero                            |
| 104-The demand of a commodity having less substitutes is                                                                                                                                                                                                                |                                                |                                          |                                    |
| a. more elastic                                                                                                                                                                                                                                                         | b. <b>less elastic</b>                         | c. zero elastic                          | d. infinite elastic                |
| 105-Mr. Marwan Syiid bought 50 litres of petrol when his monthly income was Rs. 40,000. Now his monthly income has risen to Rs 80,000 and he purchases 100 litres of petrol. His income elasticity of demand for petrol is                                              |                                                |                                          |                                    |
| a. <b>Equal to 1</b>                                                                                                                                                                                                                                                    | b. 100%                                        | c. less than one                         | d. more than one                   |
| 106-When price elasticity of demand for normal goods is calculated, the value is always                                                                                                                                                                                 |                                                |                                          |                                    |
| a. positive                                                                                                                                                                                                                                                             | b. <b>negative</b>                             | c. constant                              | d. greater than one                |
| 107-Income elasticity of demand for normal good is always                                                                                                                                                                                                               |                                                |                                          |                                    |
| a. 1                                                                                                                                                                                                                                                                    | b. more than one                               | c. negative                              | d. <b>positive</b>                 |
| 108- Demand is a function of                                                                                                                                                                                                                                            |                                                |                                          |                                    |
| a. price                                                                                                                                                                                                                                                                | b. fashion                                     | c. supply                                | d. <b>all of these</b>             |
| 109- if price and Total expenditure are the same then price elasticity of demand is                                                                                                                                                                                     |                                                |                                          |                                    |
| a inelastic                                                                                                                                                                                                                                                             | b. elastic                                     | c. <b>unrelated</b>                      | d. perfectly elastic               |
| 110-Price elasticity of demand measures                                                                                                                                                                                                                                 |                                                |                                          |                                    |

- a change in price caused by changes in demand  
**c. the responsiveness of demand to price changes**
- 111-Which one is the assumption of law of demand?  
a. price of the commodity should not change  
**c. income of the consumer should not changed.**
- 112-Which one can cause a change in demand  
a. change in income      b. change in supply      c. change in tastes      **d. a and c of above**
- 113-A seller can increase his sales revenue by charging a lower price, if the demand has  
a.  $ed < 1$       b.  $ed = 1$       **c.  $ed > 1$**       d.  $ed = 0$
- 114- A horizontal demand curve has a price elasticity of demand  
a. zero      **b. infinity**      c. positive      d. none of these
- 115-Cross elasticity for Suzuki and Honda cars in Pakistan will be  
a. **positive**      b. negative      c. constant      d. undefined
- 116-If price elasticity of demand is very low, the commodity is  
a. necessity      **b. luxury**      c. substitute      d. not available
- 117- Which one is not determinant of demand  
a. tastes      b. income      **c. method of production**      d. price
- 118- To say that two goods are unrelated, their cross price elasticity of demand should be  
a. less than 0      b. greater than 0      **c. equal to 0**      d. 1
- 119-If demand has unit price elasticity  
a. increase in total revenue      **b. decrease in total revenue**      c. no change in total revenue      d. indeterminate
- 120-Market demand curve is obtained by which summation of all individual demand curves.  
a. vertical      **b. horizontal**      c. mathematical      d. local
- 121- When price of A rises and people buy less of B, then goods are  
a. complementary      b. substitute      c. Giffen      d. inferior
- 122- if cross elasticity is positive, it means that the two goods are  
**a. substitute**      b. complements      c. superior      d. a and b of above
- 123-If a straight line downward sloping demand curve touches x-axis at point H, the price elasticity “e” of demand would be  
a.  $e > 1$       b.  $e = 1$       c.  $1 > e > 0$       **d.  $e = 0$**
- 124-Income elasticity of normal good is  
a. negative      **b. positive**      c. zero      d.1
- 125-If two goods are complements, their cross price elasticity of demand will be  
a. positive      **b. negative**      c. zero      d. greater than 1
- 126-Which term is not true  
a. income elasticity      b. arc elasticity      **c. line elasticity**      d. cross elasticity
- 127-Normally a demand curve will have the shape  
a. upward sloping      b. vertical      **c. downward sloping**      d. positive
- 128-Law of demand shows relation between  
a. income and price of commodity      **b. price and quantity of a commodity**  
c. income and quantity demanded      d. None of these
- 129-This is an assumption of law of demand  
a. cost of production remains same      c. method of production remains same  
**b. income of consumer remains constant**      d. none of these
- 130-consumption is a function of  
a. interest rate      b. investment      **c. income**      d. inflation
- 131-Which one is increasing function of price  
a. demand      b. utility      **c. supply**      d. consumption
- 132-It describes the law of supply  
a. supply curve      b. supply equation      c. demand      **d. a and b both**
- 133-Supply curve will shift when  
a. price falls      b. demand shifts      **c. technology changes**      d. none of these
- 134-An increase in demand would cause supply curve to  
**a. shift to the left**      b. change in slope of supply curve      c. indeterminate      d. no effect on supply
- 135-If price changes by 1 % and supply changes by 2% then supply is  
a. **elastic**      b. inelastic      c. zero.      d. static
- 136-If elasticity of supply is greater than one. Supply curve will be  
a. horizontal      b. vertical      c. passing through origin      **d. touching y-axis**
- 137- What best explains a shift in market supply curve to the right?  
a. supply curve      b. shift to the right      c. supply scheduled      **d. all the three**
- 138- During a particular year farmers experienced a dry weather, if all other factors remain constant, farmers supply curve for wheat will shift to  
a. rightward      **b. leftward**      c. downward      d. no direction
- 139-When supply of a commodity increases without change in price it is called**  
a. fall in supply      b. expansion in supply      c. contraction in supply      **d. rise in supply**
- 140-In May 2024, a firm was supplying 1000 kg of sugar at market price of Rs.60/- per kg. During June 2024, firm's supply of sugar had decreased to 900 kg at price Rs.40/- per kg. These changes show that supply of sugar is:  
a. perfectly elastic      b. perfectly inelastic      **c. less elastic**      d. more elastic
- 141-Supply of a commodity means  
**a. willingness to sell a certain quantity**  
c. total production in a given
- 142- If elasticity of supply is one, supply curve will be  
a. horizontal      b. vertical      **c. passing through origin**      d. touching x-axis
- 143-Which of the following shifts supply curve of cars to the right  
a. tax on new cars      b. increase in wages of workers  
**c. decrease in steel priced**      d. a successful promotion campaign by sellers
- 144- Long period supply curve is  
**a. relatively flatter**      b. relatively steeper      c. more elastic      d. a and c of above
- 145-If a firm makes 200 units of a good available at a price of Rs.10 per unit, the elasticity is  
a. 0.05      b. 10      c. 20      **d. indeterminate**
- 146-The price below which the sellers are not willing to sell a product is called  
a. minimum price      b. maximum price      **c. reserve price**      d. final price
- 147-if govt. increases sales tax the supply  
a. will fall      **b. will rise**      c. will not be affected      d. will become zero
- 148-Two supply lines S1 and S2 pass through origin with different slopes. They have points A and B. The elasticity of these points will be  
a. same      **b. different**      c. both have unit elasticity      d. a and c of above are true
- 149-When a straight line supply curve touches x-axis, elasticity at all points is**



- a. 0
  - b. 1
  - c. greater than 1
  - d. less than 1

150-A linear supply curve has elasticity greater than 1 if it

  - a. passes through origin
  - b. touches y-axis
  - c. touches x-axis
  - d. is downward sloping

151-A decrease in demand causes the equilibrium price to

  - a. rise
  - b. fall.
  - c. remain constant
  - d. indeterminate

152-When price is fixed below equilibrium level, there will be

  - a. surplus commodity in the market
  - b. shortage of commodity in the market
  - c. demand curve will shift
  - d. supply curve will shift

153-If equilibrium price rises but equilibrium quantity remains unchanged, the cause is:

  - a. supply and demand both increase equally
  - b. supply and demand both decrease equally
  - c. supply decreases and demand increases
  - d. supply increases and demand decreases

154-Price of a product is determined in a free market by

  - a. demand for the product
  - b. both demand and supply
  - c. supply of the product
  - d. government

155- An increase in the price of mutton provides information

  - a. tells consumers to buy more mutton
  - b. which tells consumers to buy more chicken
  - c. tells producers to produce more mutton
  - d. b and c of above

156-In market equilibrium, supply is vertical. The downward sloping demand curve shifts to right then

  - a. price will fall
  - b. price remains same
  - c. price will
  - d. quantity rises

157-Equilibrium

  - a. is a state that is never achieved in economics
  - b. Is an important idea for predicting economic changes?
  - c. Is a stable condition.
  - d. Is an unstable condition.

158-Fifty rupees is the equilibrium price for good Z. If govt. fixes price at Rs.40, there is

  - a. a shortage
  - b. a surplus
  - c. excess supply
  - d. loss

159-A rise in supply and demand in equal proportion will result in

  - a. increase in equilibrium price
  - b. decrease in equilibrium price
  - c. no change in equilibrium price
  - d. increase in equilibrium price and no change in equilibrium quantity

160-The price and sales of Lux soap both increase. What could be the cause of this?

  - a. a decrease in the incomes of the consumers.
  - b. a decrease in the tax on Lux soap
  - c. An increase in the wages of workers in the Lux factory
  - d. An increase in the prices of Lux substitutes

161- If we know that quantities bought and sold are equal, we can conclude that

  - a. there is no tax on supply
  - b. the market is in equilibrium
  - c. there will be no tendency for a price change
  - d. b and c of above

162-If price is set above equilibrium level, there will be

  - a. surplus commodity in the market
  - b. shortage of commodity in the market
  - c. supply curve will shift
  - d. demand curve will shift

163-The point of intersection of supply and demand curves is called

  - a. market equality
  - b. market cross
  - c. market equilibrium
  - d. market settlement

164-Market equilibrium means

  - a. number of buyers and sellers are equal
  - b. demand and supply of commodity are equal
  - c. no price is changing
  - d. prices rise very slowly

165-Markets where firms supply goods and services demanded by households are

  - a. factor market
  - b. product market
  - c. open markets
  - d. resource markets

166-Demand and supply curves cross at

  - a. always at 60 degree
  - b. at 90 degree
  - c. at equal angle
  - d. at any angle

167-When demand is perfectly elastic, an increase in supply will result in

  - a. decrease in quantity sold
  - b. fall in price
  - c. increase in quantity sold
  - d. b and c of above

168-Demand and supply forces determine market price

  - a. only in perfect competition
  - b. only in monopoly market
  - c. In both markets
  - d. none of the above

169-A fall in supply and demand in equal proportion will result in

  - a. decrease in equilibrium quantity
  - b. increase in equilibrium quantity
  - c. no change in equilibrium quantity
  - d. indeterminate

170-The current price of wheat in the market is Rs 130 per kg. The govt. fixes the price at Rs150 per kg. New price is called

  - a. support price
  - b. price floor
  - c. price ceiling
  - d. a and b of above

171-In market equilibrium, if supply is horizontal straight line and demand curve shifts to right then

  - a. price rises
  - b. quantity falls
  - c. price falls
  - d. quantity rises

172-The price at which quantity equals quantity demanded is called

  - a. coordinating price
  - b. common price
  - c. equilibrium price
  - d. agreed price

173-From the given equations, identify which one is demand equation.

  - a.  $Q = 10 + 2P$
  - b.  $Q + 2P = 18$
  - c.  $Q = 10 - 2P$
  - d.  $Q - 2P = 2$

174-Labour is hireable but you cannot hire

  - a. capital
  - b. land
  - c. manager
  - d. entrepreneur

175-The three broad types of productive resources are

  - a. money, labour, technology
  - b. land, labour, capital
  - c. land, labour, organization
  - d. labour, capital, organization

176-Land means

  - a. sea
  - b. surface of earth
  - c. natural forests
  - d. all natural resources

177-Economic development of a country requires

  - a. skilled labour
  - b. diplomacy
  - c. abundant natural resources
  - d. a and c of above

178- Productivity of land can be raised by

  - a. extensive cultivation
  - b. farm mechanization
  - c. improved seed
  - d. b and c of above

179-Land as used in economics

  - a. is a free gift of nature
  - b. is unlimited in quantity
  - c. is not hireable
  - d. excludes oceans

180-Which of the following is NOT an input

  - a. entrepreneurship
  - b. labour
  - c. natural resources
  - d. production

181-Which of the following input factor takes risk, innovates

  - a. capital
  - b. production
  - c. productivity
  - d. entrepreneur

182-Which of the following is correct with respect to resources

  - a. Money is a capital good
  - b. Human skills are a labour input
  - c. Entrepreneur is part of the labour input
  - d. Natural resources include human input

183-The transformation of resources into economic goods and services is called

  - a. technical efficiency
  - b. input
  - c. production
  - d. market

184-Economic goods produced by firms are called

  - a. productivity
  - b. innovation
  - c. technological progress
  - d. output

185-Land is

  - a. Hireable
  - b. not hireable
  - c. homogeneous
  - d. a form of capital

- 186-Geographical mobility is not possible for  
a. **land** b. labour c. capital d. none of these
- 187-The following is NOT a factor of production  
a. labour b. land c. **money** d. entrepreneurship
- 188- Which of the following economic factor takes risk, innovates and coordinates  
a. capital b. engineer c. state bank d. **entrepreneur**
- 189- Which of the factor is called primary factor of production?  
a. money b. trade c. land d. **capital**
- 190-For production of goods we need factors  
a. few b. 2 c. unlimited d. **4**
- 191-Standard of living of a country can be raised if it increases  
a. labour force b. **production** c. money supply d. exports
- 192-Productivity of land can be raised by  
a. decreasing farm size b. **intensive cultivation** c. better marketing d. increasing money supply
- 193-Natural environment that supports production of goods and services is included in  
a. labour b. money c. better marketing d. **land**
- 194-An example of natural resource is  
a. skilled doctor b. **oil reserves in the ground** c. oil reserves in storage tank d. factory
- 195-Production in economics means  
a. factors of production b. doing some job c. **output of goods** d. profit
- 196-Which is true  
a. labour produces land b. land produces labour  
c. **labour produces capital** d. land produces capital
- 197-Land, labour and capital are needed to produce goods. They are collectively called  
a. elements of production b. factors of production c. tools of production d cost of production
- 198-If a firm increases the ratio of capital to labour, it becomes more  
a. labour intensive b. **capital intensive** c. output intensive d. input intensive
- 199-These are called primary factors of production increasing returns  
a. land and labour b. **labour and capital** c. land and capital d. energy and capital
- 200-The transformation of resources into economic goods and services is called  
a. output to prices b. output to input c. output to demand d. **supply to demand**
- 201-Production function relates to  
a. output to cost b. **input to output** c. output to revenue d. input to profit
- 202-According to Malthus, population increases by  
a. systematic progression b. **arithmetic progression** c. geometric progression d. automatic progression
- 203-Productivity of labour can be increased by  
a. raising minimum wages b. reducing profits  
c. **increasing skills of workers** d. punishing absentee workers
- 204-All labour is  
a. homogeneous b. **heterogeneous** c. lazy d intelligent
- 205-Mobility of labour  
a. **increases efficiency of labour** b. decreases wages of labour  
c. increases division of labour d. a and c of above.
- 206-Unemployment due to mechanization of agriculture is  
a. seasonal b. **structural** c. industrial d. personal
- 207-Labour Input includes  
a. inventor b. innovator c. unskilled worker d. **all of the above**
- 208-A skilled worker is an example of  
a. entrepreneur b. capital input c. **labour input** d. b and c above
- 209-Labour force participation rate is the  
a. **proportion of population that is working** b. proportion of population aged above 20  
c. proportion of skilled workers d. proportion of female workers to male workers
- 210-The set of skills and abilities that workers possess for production of goods and services is  
a. motivation b. wealth c. **human capital** d. natural talent.
- 211-Saqib graduated one month ago. He is still unemployed. His unemployment is  
a. structural b. **frictional** c. seasonal d. personal
- 212-Specialization of labour has the advantage  
a. increased production b. use of less capital c. increase in self-sufficiency d. **a and b of above**
- 213-Every country should have population  
a. minimum b. constant c. **optimum** d. fast growing
- 214-Underemployment of labour means  
a. a worker does not get full time job b. a worker is not happy with present job  
c. A person does not get job according to his qualification d. **a and c of above**
- 215-It is an example of labour  
a. gambler b. juggler c. computer engineer d. **all of above**
- 216- Which is NOT an advantage of division of labour  
a. workers spend less time moving from job to job b. workers become dependent on other workers  
c. **workers become more performing repeated tasks** d. machinery is more easily introduced to efficient at perform simple tasks
- 217-Rickshaw has replaced tonga as local transport. As a result the tonga-drivers have become unemployed. Such unemployment is called  
a. **structural** b. frictional c. seasonal d. personal
- 218-Optimum population is defined by the economists as the level of population at which  
a. death rate equals birth rate b. labour productivity is maximized  
c. country achieves food self-sufficiency d. **national income per head is maximized**
- 219-The human effort applied to the production of goods is called in economics  
a. **labour** b. skill c. experience d. service
- 220-To reduce unemployment the govt. may  
a. reduce money supply b. reduce mobility of labour  
c. reduce minimum wages d. **increase government spending**
- 221-They are included in labour EXCEPT  
a. college principal b. professors c. office clerk d. **students**
- 222-Labour cannot be  
a. recorded b. satisfied c. **stored** d. controlled
- 223-In Pakistan rate of labour participation is  
a. 13.86% b. 47.23% c. 33.5% d. **54.82%**

- 224-Estimate of Pakistan's population for 2025 is  
a. 200 million                      **b. 225 million**                      c. 330 million                      d. 420 million
- 225-This is NOT the result of specialization/division of labor  
a. increased production                      b. improvement in quality of product  
**c. increase in cost of production**                      d. increase in trade
- 226-Research increases productivity of  
a. Land                      b. labor                      c. capital                      **d. all of the above**
- 227-If a farmer moves from village to a town and establishes a small factory, it is a kind of mobility  
a. geographical                      b. occupational                      c. social                      **d. all of the above**
- 228-Efficiency of labour is affected by  
a. attitude of worker                      b. attitude of employer                      c. attitude of spouse                      **d. all have affect**
- 229-Labour is  
a. perishable                      b. hireable                      c. reliable                      **d. a and b of above**
- 230-Labour becomes more productive and efficient if  
a. wages are raised                      b. labour unions are banned  
c. more capital is used                      **d. a and c of above**
- 231-Which is correct  
a. poverty creates unemployment                      b. unemployment creates poverty  
c. poverty promotes large families                      **d. all are correct**
- 232-Which step is needed for fast development of Pakistan  
a. population control                      b. increase in labour supply                      c. spread of education                      **d. a and c of above**
- 233-According to which characteristic we can reasonably say that Pakistani labour is ahead of developed countries.  
a. education                      b. discipline                      **c. rigidity of attitude**                      d. productivity
- 234-This factor is NOT included in measuring of efficiency of labour  
a. amount of goods produced                      b. quality of goods or services  
**c. age of the worker**                      d. quantity of materials used
- 235-Fast growing population of a country may cause  
a. unemployment                      b. food shortage                      c. poverty                      **d. all of above are true**
- 236-This is NOT included in kinds of unemployment  
a. unemployment of educated                      **b. unemployment of the rich**  
c. rural unemployment                      d. structural and seasonal unemployment
- 237-Malthus predicted that uncontrolled population will double in  
a. 15 years                      **b. 25 years**                      c. 35 years                      d. 45 years
- 238-Malthus wrote the book on  
**a. population**                      b. labour                      c. education                      d. economic development
- 239-The goods and services produced during an hour of a worker's time is called  
a. total output                      b. productivity                      c. marginal product                      **d. efficiency**
- 240-Which is the most important thing for improving labour productivity.  
a. money                      **b. education**                      c. high wages                      d. labour unions
- 241-Rate of growth of population in Pakistan in 2025 is  
a. 4.9                      b. 3.9                      **c. 2.9**                      d. 2.1
- 242- Productivity of labour increases when stock of capital  
a. increases                      b. profits are reduced                      c. labour is trained                      **d. a and c of above**
- 243-The most important cause of poverty in Pakistan is  
**a. overpopulation**                      b. shortage of land                      c. underemployment                      d. tough competition
- 244- It is an obstacle in mobility of labour  
a. illiteracy                      b. education                      c. cast system                      **d. a and c of above**
- 245-Which is correct statement  
a. poverty creates employment                      b. supply creates its own demand  
c. demand creates its own supply                      d. all of above are correct
- 246-It is most suitable for large scale organization  
a. capitalist                      b. manager                      **c. join stock company**                      d. cooperative society
- 247-He prepares the initial plan  
a. Labour                      b. sole proprietor                      **c. entrepreneur**                      d. owner of the business
- 248-A public limited company is run by  
**a. board of governors**                      b. cooperative society                      c. board of managers                      d. board of advisors
- 249-They can expand their business by selling shares in the stock market  
a. proprietor of a business                      b. partners of the business                      **c. joint stock company**                      d. corporation
- 250-Reward of which factor of production is not pre-determined?  
a. Capital                      b. Land                      c. labor                      **d. Organisation**
- 251- It is an example of public limited company  
a. proprietorship                      b. SHELL Petroleum                      **c. WAPDA**                      d. President House
- 252-A public corporation comes into existence by means  
a. registration under the Companies Act                      **b. Act of Parliament**  
c. decision by the shareholders                      d. registration with the Stock Exchange
- 253-If a public limited company issues bonds to increase resources, then it pays  
a. fixed premium to bond holders                      **b. fixed interest to bond holders**  
c. fixed tax to bond holders                      d. fixed profit to bond holders
- 254-A joint stock company has  
**a. limited liability**                      b. unlimited liability                      c. limited capital                      d. unlimited capital
- 255- A person who contributes funds in partnership but does not take active part in management of business is called  
a. sleeping partner                      b. helping partner                      c. temporary partner                      d. inactive partner
- 256-The word 'LIMITED' at the end of a firm's name means  
a. it produces only one commodity                      b. has limited capital  
c. It sells at fixed prices                      **d. shareholders liability to pay debt of firm cannot exceed value of their investment**
- 257-WAPDA is a  
a. public corporation                      **b. public company**                      c. private company                      d. partnership
- 258-Easy to set up and easy to supervise are advantages of  
a. govt. enterprise                      b. partnership                      **c. sole proprietor**                      d. public limited company
- 259-Shares of which organization can be sold at stock exchange market  
a. public limited company                      **b. private limited company**                      c. cooperative society                      d. partnership
- 260>Returns in production of goods in the short run imply that  
a. average product is negative                      b. total product is negative  
c. marginal product is negative                      **d. marginal cost is falling**

- 261-Economies of scale are of two kinds  
**a. internal and external** b. temporary and permanent  
c. managerial and industrial d. natural and artificial
- 262-Laws of return apply to firms working in  
a. perfect competition b. monopoly c. small firm **d. all kinds of market situations**
- 263-During short period, diminishing returns may follow because  
a. quantity of labour is fixed b. quality of labour is fixed  
c. quantity of capital is fixed **d. quantity of any one factor is fixed**
- 264-Which of the following sayings describes diminishing marginal returns in the short run?  
a. "When the cat is away, the mouse will play" **b. "Too many cooks spoil the broth"**  
c. "A rolling stone gathers no moss" d. "A stitch in time saves nine."
- 265-When a firm using a fixed amount of land and capital takes on more workers, it finds that marginal product (MP) of labour falls but the average product (AP) of labour rises. This can be explained by the factors that  
a. MP of labour is greater than AP of labour b. additional workers are more efficient  
**d. AP of labour is greater than MP of labour** c. none of these
- 266-The maximum point on TP curve is at quantity of labour where  
a. Average physical product of labour is equal to 1 b. MPP of labour is at its maximum.  
c. Curves of APP and MPP of labour intersect **d. MPP of labour is zero**
- 267-The govt. constructed a new water reservoir for irrigation; this might be taken as  
**a. increase in supply of capital** b. increase in supply of land  
c. increase in supply of land and supply of capital d. None of the above.
- 268- Internal economies of scale include  
a. risk-bearing economies b. trade Mark c. managerial economies **d. a and c of above**
- 269- If in a production process, all inputs are increased by 10% and output increases by less than 10%, then it is called  
a. economies of scale b. diseconomies of scale **c. diminishing marginal returns** d. negative economies
- 270-The production function relates to ratio  
a. cost to output b. cost to input **c. output to input** d. demand to output
- 271- Marginal product curve intersects average product curve when AP curve is  
a. minimum **b. maximum** c. rising d. falling
- 272-When MP is zero, TP is  
a. minimum **b. maximum** c. rising d. falling
- 273-Marginal product indicates rate of change of  
a. law of economic growth b. law of increasing costs c. law of variable costs **d. Total Product**
- 274-When diseconomies of scale outweigh economies of scale then  
**a. long run AC curve rises** b. marginal cost falls c. long run ATC curve falls d. AVC falls
- 275-Economies and diseconomies of scale determine the shape of  
**a. long run AC curve** b. short run c. average fixed cost d. none of the above
- 276-All Internal economies of scale depend upon the expansion of  
a. market b. whole industry **c. a single firm** d. international trade
- 277- When marginal product is more than average product, average product is  
a. maximum b. minimum **c. rising** d. falling
- 278- Marginal product is the slope of  
**a. TP** b. AP c.AC d. TC
- 279-The relationship between quantity of inputs and quantity of output is called  
a. supply function b. quantity function c. profit function **d. production function**
- 280-All factors of production are variable in  
**a. long period** b. short period c. market supply d. none of these
- 281-Economies of scale affect shape of  
a. **AC curves** b. MC curves c.TP curve d. all of these
- 282-External economies of scale occur because of  
a. efficiency of producer b. trained labour c. new technology **d. expansion of markets**
- 283-External economies of scale depend upon the expansion of  
**a. whole industry** b. a single firm c. international trade d. national trade
- 284-Law of decreasing returns generates  
a. cost curves b. supply curves c. product curves **d. all of the above**
- 285-Which of the following is an assumption of perfect competition?  
a. few buyers and few sellers b. many buyers and few sellers  
c. all sellers and buyers are honest **d. many buyers and many sellers**
- 286-A firm under perfect competition is:  
a. price maker b. price breaker **c. Price taker** d. Price shaker
- 287-Which of the following markets comes closest to perfect competition?  
**a. wheat market** b. cigarette market c. cold drinks market d. stock market
- 288- In case of monopoly  
a. marginal revenue curve always slopes upward **b. total revenue curve always slopes upward**  
c. marginal revenue is always equal to average revenue d. marginal revenue is always less than average revenue
- 289-This kind of market is undesirable  
a. general market b. specialized market c. local market **d. monopoly market**
- 290-Which is a condition for existence of monopoly  
a. big size b. identical products c. absence of government taxes **d. no close substitute**
- 291-In case of perfect competition in the market  
a. marginal revenue curve always slopes upward b. marginal revenue curve always slopes downward  
**c. marginal revenue is always equal to average revenue** d. marginal revenue is always less than average revenue
- 292-In the business world  
a. a firm working under perfect competition wants to become a monopoly  
b. a firm working under monopoly wants to become a competitive firm  
**c. monopoly price is always higher than competitive price**  
d. competitive price is always higher than monopoly price
- 293-Advertising by a firm is unnecessary under the market  
a. perfect competition **b. monopoly** c. Oligopoly d. monopoly
- 294-An economist would describe the shoe industry in Pakistan as  
a. pure competition b. oligopoly **c. monopolistic competition** d. monopoly
- 295-For monopoly firm at various levels  
a. AR =MR b. AR < MR c. AR > MR **d. P>MC**
- 296- Which is NOT a kind of market  
a. daily **b. annual** c. short run d. none of the above



- 297- Under perfect competition MR and AR curves
- a. are the same

b. minimum.

c. in short run

d. in long run
- 298- Which of the following is NOT a characteristic of perfect competition?
- a. free entry and exit of the firms.

b. homogeneous product

c. monopoly

d. all of above
- 299-A market situation where a few firms are producing a product is called
- a. cartel

b. monopoly

c. monopolistic competition

d. oligopoly
- 300-Excise tax is a part of
- a. fixed cost

b. variable cost

c. implicit cost

d. is not a part of cost.

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